







# **Practical Guide**

Sector

**Food Processing** 

Sub-Sector

**Dairy Products** 

Occupation

**Processing** 

Reference ID: FIC/Q2002, NSQF Level 4



Dairy Processing Equipment Operator

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Food Industry Capacity and Skill Initiative 601, 6th Floor, Mercantile House, Kasturba Gandhi Marg, Connaught Place, New Delhi 110001

Email: admin@ficsi.in

Phone: 9711260230, 9711260240

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Skilling is building a better India.
If we have to move India towards development then Skill Development should be our mission.

Shri Narendra Modi Prime Minister of India

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### **About this book**

This book is designed to provide skill training and/or upgrade the knowledge and basic skills to take up the job of a 'Dairy Processing Equipment Operator' in the 'Food Processing' sector. All the activities carried out by a specialist are covered in this course. Upon successful completion of this course, the candidate will be eligible to work as a Dairy Processing Equipment Operator.

This Practical Guide is designed to enable training on practical content for the specific Qualification Pack (QP). Each National Occupational Standards (NOS) is covered across Unit/s.

Key Learning Objectives for the specific NOS mark the beginning of the Unit/s for that NOS.

- Prepare and maintain work area and process machineries for operating dairy processing equipments
- Prepare for operating dairy process machineries and production of various dairy products
- Operate dairy processing machineries
- Complete documentation and record keeping related to operation of dairy processing equipments
- Food safety, hygiene and sanitation for processing food products

# **Symbols Used**



Unit Objectives



Practical



Resource



Notes



Key Learnin

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# 1. Introduction

Unit 1.1 - Organisational Standards and Norms

8 hrs



# Key Learning Outcomes

### At the end of this unit, you will be able to:

- 1. Execute the roles and responsibilities as per the organisation standard and norms
- 2. Demonstrate how to conduct yourself at the workplace
- 3. Demonstrate how to maintain personal hygiene and sanitation guidelines

# **UNIT 1.1: Organisational Standards and Norms**

# **Unit Objectives ©**



### At the end of this unit, you will be able to:

- 1. Execute the roles and responsibilities as per the organisation standard and norms
- 2. Demonstrate how to conduct yourself at the workplace
- 3. Demonstrate how to maintain personal hygiene and sanitation guidelines

# 1.1.1 Materials required for the practical



- Protective gloves
- Head caps
- **Aprons**
- Safety goggles
- Safety boots
- Mouth masks
- Sanitiser
- Safety manual

# 1.1.2 Practical



### Pre-requisite knowledge:

Work flow chart and personal attributes.

### Method:

1. Understand/ assign the roles and responsibilities to be followed as per the work flow chart given below.

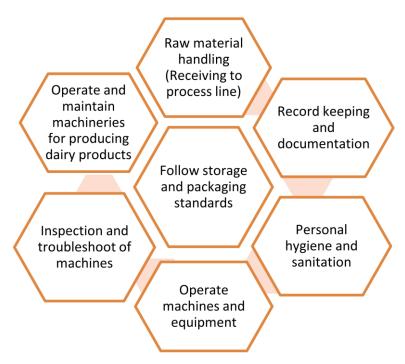


Fig. 1.1.1. Roles and responsibilities of Dairy Processing Equipment Operator

2. When at workplace you must wear the personal protective equipment following the way it is depicted in the picture given below.



Fig. 1.1.2. Personal Protective Equipment (PPE)

3. At workplace follow the safety instructions completely without any lapses.



Fig. 1.1.3. Safety symbols at workplace

### **Precautions:**

- Make sure you are wearing safety gears.
- Do not waste the cleaning agent, sanitiser and water.
- Do not engage in smoking, spitting, chewing, sneezing or coughing over any food and eating in food preparation and food service areas.
- Report any illness or disease to the management and do not resume work unless treated and certified as fit to work.

Obser	vation:	
Sr no	Roles and responsibilities of Dairy Processing Equipment Operator	Has the function being carried out as per specifications?
1		
2		
3		

### **Conclusion:**

4

5

Based on the observations, write your conclusions here:

Sr	
no	
1	
2	
3	
4	
5	

Notes —	
Notes	
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# 2. Prepare and Maintain Work Area and Process Machineries for Operating Dairy Processing Equipment

Unit 2.1 - Prepare and Maintain Work Area

7 hrs

Unit 2.2 - Prepare and Maintain Process Machineries

8 hrs



# Key Learning Outcomes 💆



### At the end of this unit, you will be able to:

- 1. Demonstrate the appropriate method for cleaning and maintaining the work area
- 2. Exhibit that the work area is safe and hygienic for food processing
- 3. Check if the machines and tools required for production are in working condition
- 4. Clean process machineries using recommended cleaning agents and sanitisers

# **UNIT 2.1: Prepare and Maintain Work Area**

# Unit Objectives @



### At the end of this unit, you will be able to:

- 1. Demonstrate the appropriate method for cleaning and maintaining the work area
- 2. Exhibit that the work area is safe and hygienic for food processing

# 2.1.1 Materials required for the practical



- Cleaning agents (like detergents, hypochlorite, liquid chlorine, hydrogen peroxide, ozone etc.)
- Sanitisers
- Disinfectants
- Floor area layout

# 2.1.2 Practical



### Pre-requisite knowledge:

Prepare and Maintain Work Area and Process Machineries.

### Method:

• Mark food and non-food contact surfaces.



Fig. 2.1.1. Area Layout

- 1. Follow the cleaning and sanitisation SOP for work area cleaning.
- 2. Refer to the SOP and manufacturers' instructions for appropriate cleaning agents, sanitisers and cleaning procedure.
- 3. Take the tools, trolleys, crates, utensils etc. available at the processing unit to the designated areas for cleaning.
- 4. Rinse with potable water and cleaning agents to wash them perfectly.
- 5. Sterilise the tools and other equipment for next use with 500 ppm sodium hypochlorite or the recommended disinfectant as per the SOP.

- 6. Remove gross debris from surfaces of work area.
- 7. Apply detergent solution to loosen soil and bacterial film and hold them in solution or suspension.
- 8. Rinse with potable water to remove loosened soil and residues of detergent.
- 9. Disinfect with subsequent rinsing (where necessary) as per manufacturers' instruction.
- 10. Dry clean using appropriate methods like blow dry for removing and collecting the residue and debris. (For e.g.: loosened threads from dusters, crumbs and burnt products etc.)
- 11. Check pest control measures are in place and work area is pest free.
- 12. Check that water waste is going to an Effluent Treatment Plant (ETP).
- 13. Check that solid waste is properly going into the solid waste treatment plant or composting unit.
- 14. Place the sanitiser and disinfectant in the designated store area after using it.

Area/ item	Frequency	Equipment and cleaning agents and sanitisers	Cleaning method	Person responsible
		Structure		
Floors	End of each day	Brooms, damp	1.	
	or as frequently	mop, brush,	2.	
	required	detergent and	3.	
		sanitiser	4.	
Walls, Windows	Monthly or as	Wiping cloth,	1.	
and ceiling	required	brush and	2.	
		detergent	3.	
			4.	
		Food contact surface	es	
Work tables and	After use	Wiping cloth,	1.	
sinks		detergent and	2.	
		sanitiser	3.	
			4.	

Fig . 2.1.2. Sample work area cleaning SOP



Fig. 2.1.3. Cleaning materials



Fig.2.1.4. Pressure cleaning

### **Precautions:**

- Always wear protective gloves and goggles when recommended.
- Before using hypochlorite, and liquid chloride, ensure that pH and concentration level is maintained as per the SOP.
- Ensure that the area is well ventilated while using hydrogen peroxide.
- Always read the instructions on the label before use, even if it's a product you use regularly. You don't want to accidentally use the product in the wrong area or use it incorrectly.
- Always note the warning symbols and safety precaution symbols displayed in the work area and follow them.
- Never store chemicals near food, food storage areas or any tools or equipment that will touch food. Keep them under lock in a designated area only for cleaning tools and chemicals.
- Never leave chemicals on or near a food preparation area. That includes on top of counters, stoves, etc.
- Do not store chemicals above food prep areas, kitchen sinks or drain boards.
- Store chemicals in their originally labelled containers and make sure they are closed properly.
- Never use food storage containers to store, transport or mix chemicals.
- Always spray chemicals holding the spray nozzle away from you.
- Never mix two different chemicals together.

### Observation:

Sr no	Name of food contact surfaces cleaned	Name of cleaning agents used	Name of sanitisers used	Amount of cleaning agent used
1				
2				
3				
4				
5				

### **Conclusion:**

Sr no	Activities conducted to make work area clean and safe	(Yes/No)
1	Identification of food and non-food contact surfaces	
2		
3		
4		
5		

# **UNIT 2.2: Prepare and Maintain Process Machineries**

# **Unit Objectives**



### At the end of this unit, you will be able to:

- 1. Check if the machines and tools required for production are in working condition
- 2. Clean process machineries using recommended cleaning agents and sanitisers

# 2.2.1 Materials required for the practical



- Fruit/vegetable washing machine
- Roller conveyor
- High pressure water nozzles
- Plastic crates
- Grading line conveyor
- Sorting line conveyor
- Electronic colour sorter
- Hot air dryer
- Packing machine
- **Brushing roller**
- Ring grader

# 2.2.2 Practical | %



### Pre-requisite knowledge:

Prepare and Maintain Work Area and Process Machineries.

### Method:

- 1. Prepare the list of machineries present in the processing unit.
- 2. Execute the cleaning of equipment and machineries as per the SOP.
- 3. Refer to the manufacturers' manual for recommended cleaning agents and sanitisers.
- 4. Execute CIP for the internal cleaning of the machines and equipment.
- 5. Carry out the COP for the parts like fittings, gaskets, valves, tank vents, grinders, pumps, knives and nozzles as per company SOP.
- 6. Carry out SIP process to sterilise, disinfect and sanitise the machineries.
- 7. If required apply high air pressure cleaning by removing the equipment parts and replacing them after cleaning.
- 8. Check for cleaning efficiency by swab test or rinse test.
- 9. Apply oil and grease to the required parts as part of routine maintenance

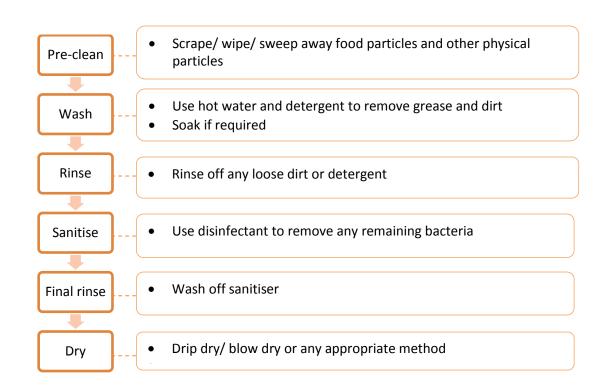


Fig. 2.2.1. Steps in cleaning procedure

### **Precautions:**

- Ensure machines are unplugged from the power source before cleaning.
- Make sure that after cleaning the machines and equipment are ready for use.
- Report any discrepancies in the equipment or machineries to the supervisor/ required authority.

### Observation:

Sr no	Name of the activities	Time taken to conduct the process (hrs)
1		
2		
3		
4		
5		

### **Conclusion:**

Sr no	Parts used for CIP	Parts used for COP	Parts used for SIP
1			
2			
3			
4			
5			

Votes			





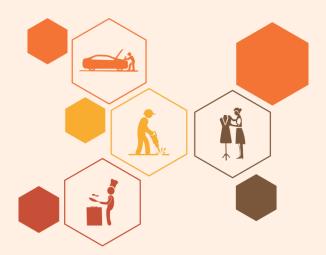






# 3. Prepare For Operating Dairy Process Machineries and Production of Various Dairy Products

Unit 3.1 - Planning Production 4 hrs
Unit 3.2 - Plan Equipment Utilisation for Production 8 hrs
Unit 3.3 - Organise and Check Equipment and Raw 8 hrs
Materials



# **Key Learning Outcomes**



### At the end of this unit, you will be able to:

- 1. Demonstrate how to plan the production process
- 2. Demonstrate how to calculate the process time for effective utilisation of machineries
- 3. Explain how to plan batch size considering full capacity utilisation of equipment
- 4. Carry out the process of organising equipment
- 5. Demonstrate the calculation of raw material required for getting desired quantity of finished product

# **UNIT 3.1: Planning Production**

# Unit Objectives @



### At the end of this unit, you will be able to:

1. Demonstrate how to plan the production process

# 3.1.1 Materials required for the practical



Production process chart

### 3.1.2 Practical



### Pre-requisite knowledge:

Prepare for operating dairy process machineries and production.

### Method:

1. Every organization has a standard operating procedure (SOP) for production process.

Production schedule Equipment performance check Availabilty of raw mterial Batch size and machine capacity Prioritize the work order on the basis of urgency referring to the SOP Produce dairy products Packaging of finished products

Fig. 3.1.1. Production flow chart

- 1. Check the production schedule of the day and note it down in your notepad.
- 2. Check that the required machineries are performing well and ready for production.
- 3. Check the availability of raw materials as per the schedule.
- 4. Prioritise the lot which has to be delivered urgently as per the SOP and stock rotation system (FIFO and FEFO) as applicable.
- 5. Identify the packaging materials required as per the SOP. Once the product is ready, send it for packaging and storage.
- 6. Arrange for appropriate packaging as specified in the schedule for the finished products.

### **Precautions:**

- Follow the production schedule and the time for each process parameter as specified.
- Follow the SOP for the packaging material to be used.
- Follow the FIFO and FEFO stock rotation system as specified in the SOP/production schedule.

### Observation:

Sr no	Production steps	Raw materials	Equipment to be used	Time to finish the production (hrs)
1				
2				
3				
4				
5				

### **Conclusion:**

Sr no	Final product as per plan	Quantity	Packaging
1			
2			
3			
4			
5			

# **UNIT 3.2: Plan Equipment Utilisation for Production**

# **Unit Objectives**



### At the end of this unit, you will be able to:

- 1. Demonstrate how to calculate the process time for effective utilisation of machineries.
- 2. Explain how to plan batch size considering full capacity utilisation of equipment

# 3.2.1 Materials required for the practical



- SOP
- Safety Manual

# 3.2.2 Practical



### Pre-requisite knowledge:

Prepare for operating dairy process machineries and production.

### Method:

- 1. Identify the type of production line:
  - Automated production line
    - Semi-automated production line
    - Manual production line
- 2. Based on the type of production line plan the processing activities to calculate efficiency of equipment and manpower utilisation.

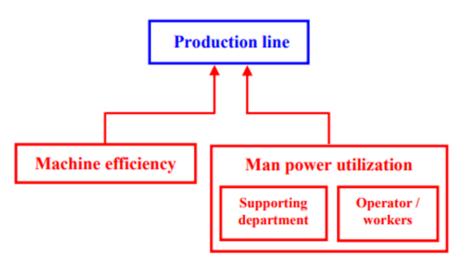


Fig. 3.2.1. Factors of production line

- 3. Calculate the machine efficiency using following formula given:
  - Actual Operation Time: Run time for a machine or system to produce an output from the moment it has started for operation.
  - Planned Operation Time: Actual run time of the machine removing all the stops during the operation (for eg: breakdowns, change over, etc.)
  - Machine Ideal Cycle Time: The minimum cycle time that your process can be expected to achieve in optimal circumstances.
  - Overall Equipment Efficiency: Takes into account all losses, resulting in a measure of truly manufacturing time. It gives a picture of how effective the manufacturing process is running.

,	ormula to calculate machine efficiency	Machine efficiency
Availability (A) =	Actual Operation Time Planned Operation Time	
Performance (P) =	(Machine Ideal Cycle Time) X (Total Pieces Produced) (Planned Operation Time)	
Quality (Q) =	Good Pieces Produced	
	Total Pieces Produced	
Overall Equipment Efficiency (OEE) =	AXPXQ	

4. Calculate manpower utilisation for manual and semi-automatic production line in terms of operators/workers by using following formula:

Type of production line	Formula to calculate	Manpower utilization (M)
Manual	Actual Production Output	
Ivialiual	Target Production Output	
	(Machine Ideal Cycle Time) X (Total Pieces Produced)	
Semi-automatic	(Actual Operation Time) – (Machine Ideal Cycle Time) X	
	(Total Pieces Produced)	
	M =	

- 5. Check that whether preventive maintenance is in place or not.
- 6. Record all the details in the observation sheet.

### **Precautions:**

- Check the machineries are working properly and ready for use.
- Check if the work area cleaning and process machinery cleaning is done as per the SOP and ready for production.
- Wear the personal protective equipment during processing activities.

### Observation:

Sr no	Overall Equipment Efficiency (OEE)	Manpower utilization (manual)	Manpower utilization (semi-automatic)
1			
2			
3			
4			
5			

### **Conclusion:**

Write your conclusions here.

Sr no	Conclusions
1	
2	
3	
4	
5	

# **UNIT 3.3: Organise and Check Equipment and Raw Materials**

# Unit Objectives

### At the end of this unit, you will be able to:

- 1. Carry out the process of organising equipment
- 2. Demonstrate the calculation of raw material required for getting desired quantity of finished product

# 3.3.1 Materials required for the practical



- SOP
- Safety Manual

# 3.3.2 Practical



### Pre-requisite knowledge:

Prepare for operating dairy process machineries and production.

### Method:

- 1. Calculate the number of times you will require to operate the machine for the given batch size and machine capacity.
- 2. Based on the batch size and the machine availability select the processing machines for optimum utilization.

Formula for calculation:

- Consider the machine capacity is = x kg
- The batch size = y kg
- No. of times the machine needs to be operated for optimum utilization = z
- Then z=x/y
   For eg: if x=200 kg, y=50 kg then:
   z=200/50
   z = 4

Capacity of the machine = x	Batch size = y	No. of times the machine to be operated for the given capacity = z

- 3. Physically inspect the transport vehicle/ tankers/ cans in which the raw materials are transported are as per acceptable standards specified in the SOP.
- 4. Check if the raw milk received is meeting the quality parameters as per the SOP.

Physical parameters	Chemical parameters
Taste and smell (Organoleptic)	Fat – minimum 4.5%
	SNF – minimum 8.5%
	Acidity (lactic acid) 0.112 – 0.135%
	Alcohol should be negative
	Adulterants should be negative (as per FSSAI
	guidelines)

- 7. Check the temperature of the chillers is maintained at 4 to 6  $^{\rm o}$ C.
- 8. Send the raw milk received to the chiller for storage without much delay.

### **Precautions:**

- Use the raw materials which meet the quality parameters.
- Check the machineries are working properly.
- Wear the personal protective equipment during processing activities.

### **Observation:**

Sr no	Production size	Batch size	Machine or equipment to be used	No. of times the machine/equipment to be used	Duration of the process
1					
2					
3					
4					

### **Conclusion:**

Sr no	Batch size	Total production time	Is it as per schedule (Y/N)
1			
2			
3			
4			
5			

Notes 🛗 🗀		











# 4. Operate Dairy Processing Machines

Unit 4.1 - Operate Dairy Processing Machines

30 hrs

Unit 4.2 - Post Process Cleaning and Regular Maintenance

10 hrs



# **Key Learning Outcomes**



#### At the end of this unit, you will be able to:

- 1. Demonstrate the process of operating dairy process machines
- 2. Demonstrate the process of cleaning the work area and machineries after production

# **UNIT 4.1: Operate Dairy Processing Machines**

# Unit Objectives

#### At the end of this unit, you will be able to:

1. Demonstrate the process of operating dairy process machines

# 4.1.1 Materials required for the practical



- Raw milk reception desk
- Storage tanks
- Milk chiller
- Milk separator
- Homogeniser
- Pasteurizer
- Milk packaging machine
- Packaging machinery
- PPE
- Tool box
- SOP
- Safety manual

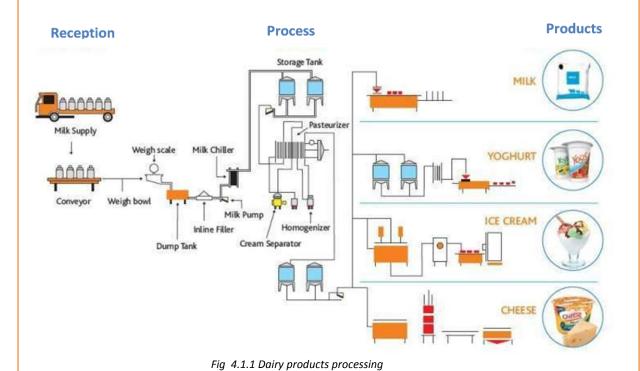
## 4.1.2 Practical



#### Pre-requisite knowledge:

Operate dairy processing machines.

#### Method:



#### **Dairy processing plant operations**

- 1. Turn valves to pump sterilising solution through pipes to sterilise equipment.
- 2. Transfer measured volume of milk into holding tank for storing until processing.
- 3. Set and control metering devices at all stages of processing.
- 4. Open valves to allow milk through filter.
- 5. Adjust controls of the separator and set process parameter.
- 6. Open valves to allow milk into homogeniser to produce standardised milk.
- 7. Set process parameters to pasteurise milk and cream.
- 8. Turn valves to allow steam into pasteurizer.
- 9. Open valves to allow milk/cream into pasteurizer milk/cream.
- 10. Observe temperature and pressure gauge of the pasteurizer.
- 11. Set process parameters of the chilling tank.
- 12. Turn valves to circulate refrigerant and pre-cooled water through coils.
- 13. Pump specified amounts of liquid or powder ingredients in milk tanks to make dairy products.
- 14. Set and maintain process parameters to produce milk products.
- 15. Start pump and agitator and observe pressure and temperature gauges.
- 16. Check the quality of products produced.
- 17. Set batch code, date code and filling volume of packaging machines.
- 18. Open valves to allow dairy products into packaging machines.
- 19. Check the weight of packed dairy products.
- 20. Record time, temperature, pressure, and volume reading during each stage of processing.
- 21. Report malfunction/discrepancies/concerns to supervisor.

#### Major equipment/ machines used in dairy processing



Fig. 4.1.2. Horizontal insulated milk storage tank
Storage tanks are containers that hold hot
or cold liquids used for short or long-term
storage. In the dairy industry, storage tanks
are classified based on structure and heat
preservation capacity



Fig. 4.1.3. Vertical insulated milk storage tank
Storage tanks are containers that hold hot or
cold liquids used for short or long-term storage.
In the dairy industry, storage tanks are
classified based on structure
and heat preservation capacity



Fig. 4.1.4. Ghee boiler

Storage tanks are containers that hold hot or cold liquids used for short or long-term storage. In the dairy industry, storage tanks are classified based on structure and heat preservation capacity



Fig.4.1.5. Bulk milk cooler

Storage tanks are containers that hold hot or cold liquids used for short or long-term storage. In the dairy industry, storage tanks are classified based on structure and heat preservation capacity



Fig. 4.1.6. Milk chiller
Used for chilling of milk to a temperature 3 - 4°C



Fig. 4.1.7. Milk separator
It is a device that separates milk into cream and skimmed milk



Fig. 4.1.8. Homogeniser

Homogeniser is used for homogenisation of milk where the fat components in the milk are reduced in size and dispersed uniformly through the rest of the milk



Fig. 4.1.9. Pasteurisation unit

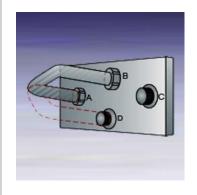
Pasteurisation of milk is the process of heating milk to a specific temperature for a specific period in order to kill microorganisms that could cause spoilage, disease or undesired fermentation of food



Fig. 4.1.10. Milk packaging machine

Most dairy processing plants use the Form Fill Seal (FSS) machines to package processed milk and milk products. This machine is ideal for packaging free-flowing type or granular food products

#### Angles, joints and valves





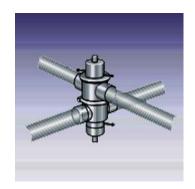


Fig. 4.1.11. Angles

Fig. 4.1.12. Angles

Fig. 4.1.13. Joints







Fig. 4.1.14. Joints

Fig. 4.1.15. Valves

Fig. 4.1.16. Valves



Fig. 4.1.17. Valves

#### Handling and operating major processing equipment

#### • Operation of Homogeniser

#### Pre-checks before starting the homogeniser

- 1. Water is turned on to lubricate and cool the pistons.
- 2. Pressure controls are checked to see that they are in idling position.
- 3. Check availability of the product to the machine.
- 4. Check whether the oil pressure records  $> 1 \text{ kg/cm}^2$ ; otherwise the starter will trip.

#### Starting of homogenizer machine

- 1. Start the motor.
- 2. Run the homogenizer on water for about 5 minutes.
- 3. Stop the homogenizer and the drain off the water by slackening the inlet union, which is tightened subsequently.
- 4. Check the machine for any leaks.
- 5. Adjust the 3-way valve to start the milk supply to the homogenizer.
- 6. As soon as the machine starts pumping at full capacity, adjust the handle of the second stage valve to the desired pressure, followed by adjusting the first stage pressure.
- 7. The product discharge from the machine is diverted back till the desired homogenising pressure is obtained.
- 8. When normal operation is attained, the bypass valve is turned to direct the product flow into the processing system.

Note: In some homogenizers, there might be provision to release the air from the machine.

#### Closing down the homogenizing operation

- 1. At the end of the run, the product flow is diverted.
- 2. As soon as the product to be homogenized is emptying out, fill water into the hopper for flushing.
- 3. Release pressure from the first stage valve and subsequently the second stage valve.
- 4. The homogeniser is now ready for cleaning.
- 5. Switch over to the cleaning sequence.
- 6. After the cleaning is over, stop the homogeniser.

#### **Precautionary measures**

- The homogenizer should never be run dry. Adequate feed must be maintained at all times to prevent starving of the machine.
- Before the homogenizer is put to use again, the strainer from the inlet chamber should be removed, cleaned and refitted.
- The homogenizer should always be started with both homogenizing valve handles in released position.
- The pressure should be built up gradually.
- While the homogenizer is running, the 3-way valve on the product delivery line should never be closed; otherwise it may result in severe damage to the machine.

#### • Maintenance of homogenisers

- The oil level should be inspected daily for maintaining desired level.
- Periodic check-up of the lubricating system must be done. Change the lubricating oil before
   500 operating hours or 6 months or sooner, when it gets emulsified.
- o Inspect oil seals for preventing any chance of mixing of water with oil.
- Leakage can be prevented by tightening the nuts or couplings, inserting or replacing gaskets or replacing the pistons.

- The homogenizer gauges should be checked periodically for accuracy against a standard gauge.
- The homogenizer valves must be regularly inspected and if required, they should be lapped with a fine abrasive for perfect sealing.
- While dismantling the valves, care must be taken to avoid scratches. They must be kept on a rubber mat.

#### Maintenance of filter

- o In order to achieve the desired filtration effect, check that the filter material must have pores of 25 100  $\mu$ .
- $\circ$  For a filtration installation with a flow of 10,000 L/h, check the time required is 1 2 h with pores size of 45 μ and pores size of 100 μ up to 10 h.
- o Changing of filter after every 6 h of operation is recommended.
- The filter consists of stainless steel body wherein a filter with a small pore nylon cloth is placed and closed with a tight fitting lid
- o After 3 4 h of operation, the filter bag must be cleaned.
- For a continuous process, a double filter must be installed. This would enable cleaning of one filter while the other is being used.
- The flow of milk when using such type of filter can be up to 15000 L/h.

#### • Maintenance of clarifier

- Check that in the clarifiers, 10 20 discs have no holes and on their surface are 6 12 baffles with a thickness of 1-3 mm which are evenly spaced.
- o These baffles determine the disc distance and influence the flow pattern.
- Check that the dirt separation takes place in the disc assembly where milk is enclosed by two adjacent baffles between discs.
- o One baffle leads to rotation whereas the other baffle leads to the flow to the center.
- The dirt particles which have a higher specific gravity are separated by the centrifugal force.
- The clarified milk rises to the outer surface of the distributor and reaches the baffle and ejects out. The pressure is about 5.4 bars.
- The amount of sludge is influenced by:
  - · The amount of foreign matter
  - Condition of the udder
  - Stage of lactation
  - The bacterial count and acidity of the milk
  - The clarifying temperature
  - The speed of the bowl
  - · Amount of milk run through the bowl
- Check that a clarifier is running for a period ranging from 2 8 h for cold milk (5 10°C) and
   1-4 h for warm milk (57°C), without cleaning.

### • Operation of the Pasteurizer

#### Initial preparation

- 1. The plant must be sterilized.
- 2. All water remaining in the plant must be drained.
- 3. Clean filter clothes/nylon filters should be fitted in the filter.

#### Starting the pasteurizer

- 1. Start the air compressor.
- 2. Switch on the control panel mains.
- 3. Fill the hot water tank, start the hot water pump and inspect the tank after 2-3 min for the level.
- 4. Open the air vents.
- 5. Start flow of the milk to the float controlled balance tank by starting milk pump.
- 6. Close the air vents when the milk comes out from them.
- 7. Set the temperature controller at pasteurization temperature (minimum 71.7°C) and adjust the air reducing valve so that the supply gauge registers 1.76 kg/cm<sup>2</sup> pressure.
- 8. Turn on the steam to the hot water system via 'solenoid valve' for controlling steam passage into the heater.
- 9. Turn on the chilled water/brine as soon as forward flow takes place. Once the chilling temperature is reached, the plant will set itself to forward flow.

Note: The diluted milk that comes out first should not be collected in the balance tank.

#### Steps for shutting down the plant

- 1. Ensure availability of sufficient water in the storage tank (approximately, equal to the capacity of the plant).
- 2. As the last milk leaves the balance tank, tip in the water from the tank.
- 3. When the last portion of water leaves the balance tank, turn the 3-way valve at the finished milk outlet so that the flow is diverted to the floor.
- 4. Place a hose in the balance tank and flush the plant thoroughly with water until the discharge from outlet becomes clear.
- 5. Turn off the chilled water in the cooling sections.
- 6. Shut off the steam supply.
- 7. Admit cold water to the hot water tank and run until the plant is cold.
- 8. Stop the milk and hot water pumps.
- 9. Turn off the air supply and the main electric switch at the panel.

#### • Maintenance of milk pasteurizer

- o The pasteurizer should be inspected every day for any leakage and for ensuring cleanliness.
- The filter cloth or filter bag must be changed at regular intervals.
- Periodical inspection of individual plate surface and gaskets must be done when the pasteurizer is dismantled for manual cleaning.
- Any loose or broken gasket must be replaced, using proper adhesive.
- The face of the plate bar and the tightening spindle should be kept lightly coated with grease.
- o All air-operated equipment should be supplied with clean dry air.
- All recording instruments, thermometers etc. must be checked for accuracy, periodically.

#### **Precautions:**

- Wear PPE while operating machines.
- Safely handle all electrical systems.
- Ensure that machines are turned off after the operation.

#### Observation:

Sr no	Name of machine/equipment	Performing well (yes/no)
1		
2		
3		
4		
5		

#### **Conclusion:**

Sr no	Batch details	Final product	Quantity
1			
2			
3			
4			
5			

## **UNIT 4.2: Post Production Cleaning and Regular Maintenance**

# Unit Objectives ©



#### At the end of this unit, you will be able to:

1. Demonstrate the process of cleaning the work area and machineries after production.

# 4.2.1 Materials required for the practical



- Equipment and machines used in processing dairy products
- Cleaning agents (like detergents, hypochlorite, liquid chlorine, hydrogen peroxide, ozone etc.)
- Sanitisers
- Disinfectants
- Floor area layout
- Tool box



Fig. 4.2.1 Tool box It is a box to organize, carry, and keep the tools safe

#### 4.2.2 Practical



#### Pre-requisite knowledge:

Operate dairy processing machines.

#### Method:

- 1. Follow the cleaning and sanitisation SOP for work area cleaning.
- 2. Refer to the SOP and manufacturers' instructions for appropriate cleaning agents, sanitisers and cleaning procedure.
- 3. Take the tools, trolleys, crates, utensils etc. available at the processing unit to the designated areas for cleaning.
- 4. Rinse with potable water and cleaning agents to wash them perfectly.
- 5. Sterilize the tools and other equipment for next use with 500 ppm sodium hypochlorite or the recommended disinfectant as per the SOP.
- 6. Remove gross debris from surfaces of work area.
- 7. Apply detergent solution to loosen soil and bacterial film and hold them in solution or suspension.
- 8. Rinse with potable water to remove loosened soil and residues of detergent.
- 9. Disinfect with subsequent rinsing (where necessary) as per manufacturers' instruction.
- 10. Check pest control measures are in place and work area is pest free.
- 11. Check that water waste is going to an Effluent Treatment Plant (ETP).
- 12. Check that solid waste is properly going into the solid waste treatment plant or composting
- 13. Place the sanitiser and disinfectant in the designated store area after using it.
- 14. Prepare the list of machineries present in the processing unit.
- 15. Execute the cleaning of equipment and machineries as per the SOP.
- 16. Refer to the manufacturers' manual for recommended cleaning agents and sanitisers.

- 17. Execute CIP for the internal cleaning of the machines and equipment.
- 18. Carry out the COP for the parts like fittings, gaskets, valves, tank vents, grinders, pumps, knives and nozzles as per company SOP.
- 19. Carry out SIP process to sterilise, disinfect and sanitise the machineries.
- 20. If required apply high air pressure cleaning by removing the equipment parts and replacing them after cleaning.
- 21. Check for cleaning efficiency by swab test or rinse test.
- 22. Apply oil and grease to the required parts as part of routine maintenance.



Fig. 4.2.2. SOP-Post production cleaning and regular maintenance process

#### **Precautions:**

- Ensure machines are unplugged from the power source before cleaning.
- Make sure that after cleaning the machines and equipment are ready for use.
- Ensure that for preventive maintenance you have carried out these four activities one by one:
  - Cleaning
  - Inspection
  - Oiling
  - Retightening
- Report any discrepancies in the equipment or machineries to the supervisor/ required authority.
- Make sure cleaning agents and sanitisers are used judiciously.
- Wash your hands with sanitisers after cleaning and maintenance activity.

#### Observation:

Sr no	Work area cleaning (post production)	Cleaning done (Yes/no)
1		
2		
3		
4		
5		

Sr no	Machines/equipment cleaning (post production)	Cleaning done (Yes/no)
1		
2		
3		
4		
5		

#### **Conclusion:**

Write your conclusion here.

Sr no	Conclusion
1	
2	
3	
4	
5	

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# 5. Complete Documentation and Record Keeping Related to Operation of Dairy Processing Equipment

Unit 5.1 - Raw Material Records 1 hr
Unit 5.2 - Production Schedule and Process Parameters 1 hr
Unit 5.3 - Finished Products Records 2 hrs



# **Key Learning Outcomes** $\heartsuit$

#### At the end of this unit, you will be able to:

- 1. Demonstrate the process of maintaining documentation for raw materials
- 2. Execute the process of documenting production schedule and process parameters
- 3. Execute the process of documenting details of finished products

# **UNIT 5.1: Raw Material Records**

# **Unit Objectives**



#### At the end of this unit, you will be able to:

1. Demonstrate the process of maintaining documentation for raw materials

# 5.1.1 Materials required for the practical



- Raw material/stock register
- Processing book/register
- Sales book
- Weighing machine
- Hygrometer
- Refractrometer

# **5.1.2** Practical



#### Pre-requisite knowledge:

• Complete documentation and record keeping.

#### Method:

• Production unit has three types of register/book.



Fig. 5.1.1. Types of register/book

- 1. Maintain the details of raw materials available at the production unit or plant in the stock register.
- 2. Use the observation table and enter the details of the raw materials.
  - Enter the type of raw materials available at the plant.
  - Weigh the raw materials on weighing machine.
  - Enter the weight of each raw material in the stock register.

#### **Precautions:**

- Make sure that you make the correct entry after checking the raw materials physically.
- Ensure all records are up-to date as per SOP and are always ready for audits.

#### Observation:

Sr no	Type of raw material	Moisture Content	Weight of raw materials
1			
2			
3			
4			
5			

#### **Conclusion:**

Stock register updated for the following raw materials:

Sr no	Type of raw material
1	
2	
3	
4	
5	

# **UNIT 5.2: Production Schedule and Process Parameters**

# **Unit Objectives Ø**



#### At the end of this unit, you will be able to:

1. Execute the process of documenting production schedule and process parameters

# 5.2.1 Materials required for the practical



- Process manual
- Production schedule
- Production register

#### 5.2.2 Practical



#### Pre-requisite knowledge:

Complete documentation and record keeping.

Follow the production schedule:



Fig. 5.2.1. SOP - Production Schedule and Process Parameters

- 1. Refer the production schedule and enter the batch number of products in the production register which needs to be processed on the given date.
- 2. Check the machines available for processing of that lot as per the schedule.
- 3. Refer to the quality parameter chart and ensure that quality of the ingredients are checked and as per the accepted quality standards.
- 4. Enter the inputs of products in the respective register as per the SOP.
- 5. Enter the inputs of the products in the observation table.

#### **Precautions:**

- Ensure that the entries do not have any incorrect inputs by doing a thorough check.
- Ensure all records are up-to date as per SOP and are always ready for audits.

#### **Observation:**

Sr no	Production steps	Time taken at each step	Initial quantity of raw material	Final quantity of finished products
1				
2				
3				
4				
5				

#### **Conclusion:**

Sr no	Raw material	Raw material quantity	Final quantity
1			
2			
3			
4			
5			

# **UNIT 5.3: Finished Products Records**

# **Unit Objectives**



#### At the end of this unit, you will be able to:

1. Execute the process of documenting details of finished products

# 5.3.1 Materials required for the practical



- Finished goods register
- **ERP Software**

# **5.3.2** Practical



#### Pre-requisite knowledge:

Complete Documentation and Record Keeping.

#### Method:

- 1. Record the details of finished goods in the finished goods register.
- 2. Enter the details of finished goods in the ERP software, if available.
- 3. Maintain appropriate records of raw material receipt, stock of existing raw material, production, storage, distribution, service, laboratory test results, cleaning and sanitation, pest control and product recall etc. according to the SOP.
- 4. Retain the updated records for a period of one year or till shelf-life of the product whichever is more (as per the SOP) for periodic audits.

List of records as mandated under Part 2 of Schedule 4 of Food Safety & Standards (Licensing & Registration of Food Businesses) Regulation, 2011 are:

Sr. No.	Records for	Clause	Requirement
1	Facilities	4.1.3	Water storage tanks shall be cleaned periodically and records of the same shall be maintained in a register
2	Food operations and controls	5.1.3	Records of raw materials, food additives and ingredients as well as their source of procurement shall be maintained in a register for inspection
3	Audit, documentation and records	8.2	Appropriate records of food processing / preparation, production / cooking, storage, distribution, service, food quality, laboratory test results, cleaning and sanitation, pest control and product recall shall be kept and retained for a period of one year or the shelf-life of the product, whichever is more
4	Sanitation and maintenance of establishment premises	9.1.1	A cleaning and sanitation programme shall be drawn up and observed and the record thereof shall be properly maintained, which shall indicate specific areas to be cleaned, cleaning frequency and cleaning procedure to be followed, including equipment and materials to be used for cleaning. Equipment used in manufacturing will be cleaned and sterilized at set frequencies

5	Sanitation and maintenance of establishment premises	9.2.3	Pest infestations shall be dealt with immediately and without adversely affecting the food safety or suitability. Treatment with permissible chemical, physical or biological agents, within the appropriate limits, shall be carried out without posing a threat to the safety or suitability of food. Records of pesticides / insecticides used along with dates and frequency shall be maintained
6	Personal hygiene	10.1.2	Arrangements shall be made to get the food handlers / employees of the establishment medically examined once in a year to ensure that they are free from any infectious, contagious and other communicable diseases. A record of these examinations signed by a registered medical practitioner shall be maintained for inspection purpose
7	Personal hygiene	10.1.3	The factory staff shall be compulsorily inoculated against the enteric group of diseases as per recommended schedule of the vaccine and a record shall be kept for inspection
8	Condition of license	8	Maintain daily records of production, raw materials utilization and sales separately
9	Condition of license	14	The manufacturer/importer/distributor shall buy and sell food products only from, or to, licensed/registered vendors and maintain record thereof

- 5. Check the packaging of the finished goods is as per the SOP.
- 6. Check the labels of the finished goods for all the required entries as per the SOP and FSSAI guidelines.
- 7. Enter the details of the finished goods register/ ERP application as per the SOP.
  - Enter the date of packing.
  - Enter the date of manufacture.
  - Enter the date of expiry.
  - Mention the primary, secondary and tertiary packaging materials.
  - Mention the storage conditions as per organisation standards for light, air and temperature and humidity.
- 8. Use the observation table and enter the details of the finished goods.

#### **Precautions:**

• Ensure that the entries do not have any incorrect inputs by doing a thorough check.

#### Observation:

Sr no	Name of finished products	Batch number	Time of packing	Date of manufacture	Date of expiry	Packing materials used	Storage conditions
1							
2							
3							
4							
5							

#### **Conclusion:**

Finished goods register updated for the following processed products:

Sr no	Products
1	
2	
3	
4	
5	

Notes   III	
Notes	











# 6. Food Safety, Hygiene and Sanitation for Packaging Food Products

Unit 6.1-Safety and Sanitation Functions 10 hrs
Unit 6.2-Food Safety Hazards 10 hrs
Unit 6.3 - Apply Food Safety Practices 15 hrs



# Key Learning Outcomes 👸

#### At the end of this unit, you will be able to:

- 1. Demonstrate the process of maintaining personal hygiene and sanitation
- 2. Identify the agents which are a potential food hazard and can cause adverse health effects
- 3. Demonstrate and apply food safety practices at workplace

# **UNIT 6.1: Safety and Sanitation Functions**

# **Unit Objectives**



#### At the end of this unit, you will be able to:

1. Demonstrate the process of maintaining personal hygiene and sanitation

# 6.1.1 Materials required for the practical



- Cleaning agents
- Sanitisers
- PPE
- Food safetymanual
- First aid box
- Tool box

# **6.1.2 Practical**



#### Pre-requisite knowledge:

• Food safety, hygiene and sanitation

#### Method:

#### Personal hygiene

- 1. Personal cleanliness of food handlers is the most important link in preventing foodborne illness.
- 2. These personal hygiene habits become a part of their behaviour.
- 3. Wear suitable clean protective clothing, head covering, face mask, gloves and footwear.

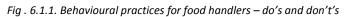
#### Dos

- Hair properly tucked inside the head mask/cap
- No jewellery (earrings, necklace etc.)
- No outer pockets
- Wear neat and clean clothes
- No wrist watch
- Cover all wounds
- Nails trimmed and clean
- Torn clothes to be repaired/ replaced
- Safety shoes



#### Don'ts

- Hair coming outside the head mask/cap
- Jewellery (earrings, necklace etc.)
- Outer pockets and contents
- Dirty clothes
- Wearing wrist watch
- Cover all wounds
- Long nails
- Torn clothes
- Bare feet/slippers

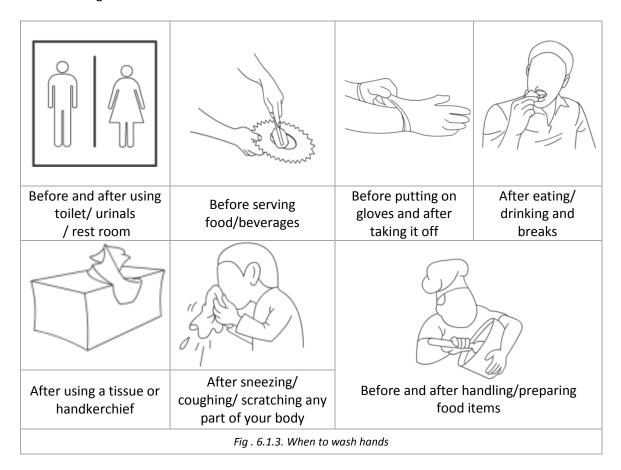


- 4. Always clean your hands before beginning work, before handling food and after any activity which may contaminate the food and equipment you are working with.
- 5. Follow the six simple steps as given for hand sanitation.



Fig . 6.1.2. Hand sanitation

6. Follow the guidelines when to wash hands.



#### Raw material procurement

- 1. Check all raw materials for visible deterioration, off-odour and for any foreign matter while receiving and storing.
- 2. Raw materials received in tankers to be checked for seal integrity and only dedicated tankers to be used.
- 3. Check if the raw materials quantities purchased correspond to storage/preservation capacity of the establishment (follow the SOP).
- 4. Check for 'expiry date'/ 'best before'/ 'use by date, packaging integrity and storage conditions for packaged raw materials.

#### Safety symbols and warnings

1. Read the safety symbols, warnings and instructions very carefully.



Fig. 6.1.4. Safety Symbols

- 2. Before entering into the work area, check that it is not under the prohibited zone.
- 3. Wear the personal protective equipment before entering the processing line.
- 4. After entering the working zone, check that required machineries are working properly.
- 5. Before starting the machine, ensure that machines are plugged to the electric circuit properly.
- 6. Check if the tool box has the required tools for operations.
- 7. Ensure the first aid box is placed at the appropriate place and contains all the necessary medicines and equipment.



Fig. 6.1.5. First Aid Box

#### **Precautions:**

- 1. Follow the safety instructions completely.
- 2. Maintain proper hygiene and sanitation at workplace.
- 3. Report to the concerned person during any emergency and don't panic.
- 4. Do not receive or use raw material or ingredients that are spoilt or contain pesticides, veterinary drugs or toxic items or decomposed for processing.

#### **Observation:**

Sr no	Materials	Availability and maintenance
1.	List of PPE	
2.	List of Cleaning agents	
3.	List of warnings and symbols present at workplace	

Sr no	Materials	Availability and maintenance
4.	Contents of the tool box	
5.	Contents of the first aid box	

#### **Conclusion:**

Write your conclusions here.

Sr no	Why safety at workplace is very important?
1	Are the necessary PPEs available to carry out the work? (Y/N)
2	Are the cleaning agents (sanitisers, soaps, etc.) available at workplace? (Y/N)
3	Are the safety and warning symbols displayed at the workplace? (Y/N)
4	Is the first-aid kit available with necessary medical aid? (Y/N)

## **UNIT 6.2: Food Safety Hazards**

## **Unit Objectives**



#### At the end of this unit, you will be able to:

1. Identify the agents which are a potential food hazard and can cause adverse health effects

## **6.2.1** Materials required for the practical



- PPE
- Food safetymanual
- Food samples

#### 6.2.2 Practical

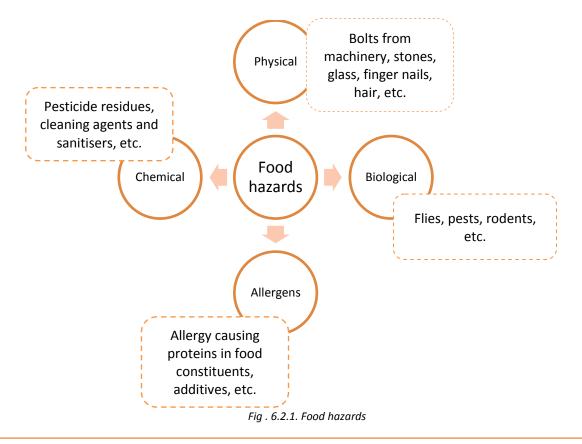


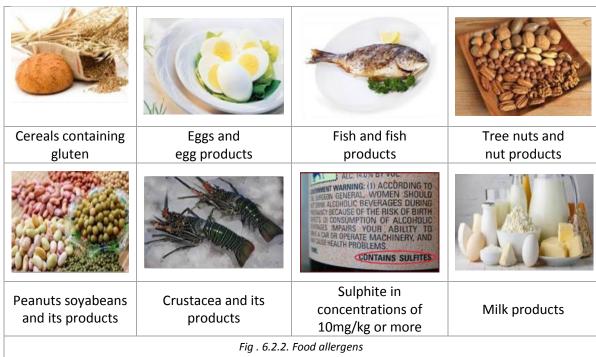
#### Pre-requisite knowledge:

• Food safety, hygiene and sanitation.

#### Method:

- 1. Identify the types of hazards in food.
- 2. Check for the possible hazard in the entire process of operating and maintenance of dairy products processing machineries





Biological

Hair, excreta, bone splinters, etc.

Fig. 6.2.3. Biological contaminants

Chemical

Pesticide residues, detergents, etc.

Fig. 6.2.4. Chemical contaminants

Physical

Bolts from machinery, stones, glass, etc.

Fig. 6.2.5. Physical contaminants

- 1. Check the labels of incoming raw materials for appropriate allergen information.
- 2. Tag the items as appropriate (follow SOP) to ensure that the allergen is clearly identified.
- 3. Handle the damaged containers appropriately as per SOP to minimise cross-contamination at receipt.
- 4. Store allergenic ingredients separately or in the designated storage area using clean and closed containers to minimise cross contamination.

- 5. Check whether the allergens are declared on labels, for all products, including rework, and intermediate products.
- 6. Use appropriate cleaning methods for e.g. vacuum, soap and water wash, appropriate chemicals) and hand washing at appropriate times (for e.g. after handling a product containing allergens like peanuts etc., clean clothing and other PPE as specified in the SOP.
- 7. Note down the observations in the observation table.

#### **Precautions:**

- Do not store allergens and non-allergens materials together.
- Use safe practices while checking inside the equipment.
- Ensure adequate lighting at all processing and storage area while working.
- Ensure the traffic patterns of raw materials, packaging supplies, and employees are limited during the production of allergen containing products and do not lead to cross-contact.
- Document and use appropriate cleaning procedures for spills or damages of allergens.
- Use dedicated pallets and bins for allergen materials.

#### **Observation:**

Sr no	Sample description	Checklist	Observations	Action taken
1		Packing intact/ damaged?		
		Any food contaminants found?		
		Any allergens?		
		Information on the labels as per FSSAI guidelines?		
2		Packing intact/ damaged?		
		Any food contaminants found?		
		Any allergens?		
		Information on the labels as per FSSAI guidelines?		

## **UNIT 6.3: Apply Food Safety Practices**

## - Unit Objectives @



#### At the end of this unit, you will be able to:

1. Demonstrate and apply food safety practices at workplace

#### **6.3.1** Materials required for the practical



- PPF
- Food safetymanual
- Food samples

#### **6.3.2 Practical**



#### Pre-requisite knowledge:

• Food safety, hygiene and sanitation.

#### Method:

- Every manufacturing / processing unit should have a Food Safety Management System (FSMS)
- The purpose of FSMS is to ensure the manufacture, storage, distribution and sale of safe food.

Hazard Analysis and Critical Control Points (HACCP)

Good Manufacturing Practices (GMP)

Management element/ system

Statutory and regulatory requirements

Communication

Fig . 6.3.1. Key elements of FSMS

- 1. As per HACCP principle,
  - Conduct hazard analysis to identify the types of hazard
  - Identify the critical control points.
- 2. Determine the critical control points (CCP).
- 3. Analyse the CCP at for each step in the production or process.
- 4. Refer to the critical limits from safety manual (organisation specific).
- 5. Establish the critical limits.
- 6. Monitor the critical limits using the monitoring systems.
- 7. Apply corrective measures to control the specified limits.
- 8. Enter the observation records in the log book.
- 9. Enter the CCP for raw materials in the observation table.

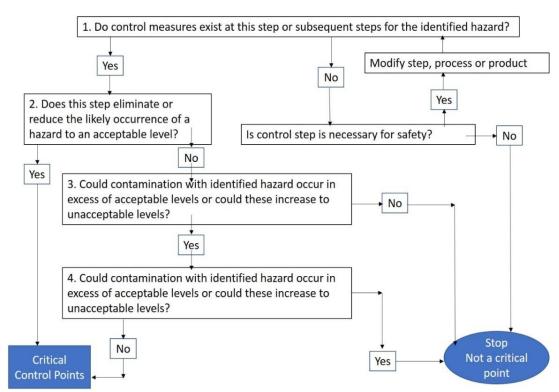


Fig. 6.3.2. CCP decision tree

- 10. Check for GMP (Good Manufacturing Practices) as per FSSAI guidelines.
  - GMP focuses on personal hygiene, process validation, maintenance of equipment, sanitation of the work area.



Fig . 6.3.3. GMP focus areas

	GMP checklist			
Sr. No.	Focus area	Observation and remarks		
1	LOCATION AND LAYOUT OF FOOD ESTABLISHMENT			
	Ideally located away from industries which are emitting			
	harmful gases, obnoxious odour, chemical etc.			
	Ceiling roof is of permanent nature floor of building is			
	cemented, tiled or laid in stone/ pakka floor			
	Production area walls are smooth, made with impervious			
	material up to a height of not less than five feet and the			
	junction between the walls and floors are curved			
	Premises of the factory is adequately lighted and			
	ventilated, properly white washed or painted			
	Provision for disposal of refuse and effluents is available     Food production / food service area provided with			
	<ul> <li>Food production/ food service area provided with adequate drainage facility</li> </ul>			
	<ul> <li>Proper outlets for smoke/ steam etc., like chimney, exhaust</li> </ul>			
	fan etc. are installed and the fans installed at a suitable			
	height			
	Doors are provided with automatic door closer			
	Doors, Windows and other openings are fitted with net or			
	screen to prevent insects etc.			
	Antiseptic/ disinfectant foot bath is provided at the			
	entrance			
	Sufficient number of latrine and urinals for worker are			
	provided and located outside the processing hall			
	All the machinery is installed in such a manner which may			
	allow continuous flow of production and do not occupy			
	more than 50% of the total production and permits			
2	hygienic production and easy movement  EQUIPMENT AND FIXTURES			
	Equipments kept clean, washed, dried and free from			
	moulds and fungi			
	No such Container/ Vessel/ Equipment's in use likely to			
	cause metallic contamination			
	The table tops used for food preparation are made of close			
	joint and impervious material.			
	The equipment's are made of stainless steel /galvanised			
	iron/ non corrosive materials			
	Appropriate facilities for the cleaning and disinfecting of			
	equipment's and instruments and preferably cleaning in			
3	place (CIP) system are adopted; wherever necessary  STORAGE SYSTEMS			
J	Appropriate arrangement for storage of food & food			
	ingredients provided and adequately segregated and labelled			
	Raw material, food additives and ingredients, wherever			
	applicable are conforming to regulations laid down under			
	the act			

Sr. No.	Focus area	Observation and remarks
	Containers used for storage are made of non-toxic material	
	Systems to adequately maintain time- temperature control	
	at the time of storage	
•	Cold Storage facility, wherever necessary/ provided	
4	PERSONAL HYGIENE	
	<ul> <li>Suitable aprons, head cover, disposable gloves &amp; footwear are provided</li> </ul>	
	Adequate facilities for toilets, hand wash and footbath, with	
	provision for detergent/bactericidal soap, hand drying	
	facility and nail cutter are provided	
	<ul> <li>No person suffering from any infection or contagious disease</li> </ul>	
	Arrangements are made to get the staff medically examined	
	once in six months to ensure that they are free from	
	infectious, contagious and other diseases	
	The staff working in such factory are inoculated against the	
	enteric group of disease and vaccinated	
	No employee of such factory who is suffering from a hand or face injury, skin infection or clinically recognisable	
	infectious disease	
5	WATER SUPPLY	
	Adequate supply of potable water	
	Appropriate facilities for safe & clean storage of water	
	The water is examined chemically and bacteriologic ally by	
	a NABL accredited laboratory	
	Ice and steam wherever in use during processing is made	
	from potable water	
	Identifying marks have been applied to the pipelines for      activities the part and part part blows to the pipelines.	
6	easy identification of potable and non-potable water  PEST CONTROL SYSTEM	
	<ul> <li>Treatment with permissible chemical, physical or biological agents within the permissible limits are carried out</li> </ul>	
	Adequate control measures are in place to prevent insect	
	and rodents from the processing area	
7	CONVEYANCE AND TRANSPORTATION	
	Conveyance and transportation of food being done in an	
	appropriate state of cleanliness, particularly if the same	
	vehicle has been used to carry non-food items	
	The conveyance and transportation are provided with	
	temperature control system	
8	CLEANING AND MAINTENANCE	
	Cleaning and sanitation programme is drawn up, observed and	
	the record of the same is properly maintained	
	Food preparation areas are cleaned at regular intervals, with water, and detergent and with the use of a disinfectant	
	water, and detergent and with the use of a distillectallt	<u> </u>

Sr. No.	Focus area	Observation and remarks
9	OPERATIONAL FEATURES	
	<ul> <li>The source and standards of raw material used are of optimum quality and as per regulation and standards laid down under the Act</li> <li>Test report from own or NABL accredited/ FSSAI notified labs regarding microbiological contaminants in food items are available</li> <li>Arrangements for monitoring temperature and relative</li> </ul>	
	humidity	
10	DOCUMENTATION AND RECORDS	
	<ul> <li>Records of daily production, raw material utilized and sales are available</li> <li>A periodic audit of the whole system according to the Standard Operating Procedure (SOP) conducted regarding Good Manufacturing Practices/Good Hygienic Practices (GMP/ GHP) system</li> <li>Appropriate records of food processing/ preparation, food quality, laboratory test results, pest control etc. for a period of 1 year or the shelf-life of the product; whichever is more</li> <li>Records of sale and purchase that the food product sold to registered/licensed vendor and raw material purchased from registered/ licensed supplier</li> <li>Recall plan</li> </ul>	
11	PRODUCT INFORMATION AND CONSUMER AWARENESS	
	All packaged food products carrying label and requisite information as per Regulations are made	
12	TRAINING	
	Food production personnel and production floor managers/ supervisors underwent appropriate food hygiene training	





Fig.6.3.4.Waste water disposal system/effluent treatment plants





Fig.6.3.5.Well-guarded entrance

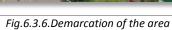




Fig.6.3.7.Premises tarred and concreted to avoid dust



Fig.6.3.8.Entrance with hygiene station



Fig.6.3.9.Hand-wash stations



Fig.6.3.10.Locker room



Material storage on Pallets



Separate storage Area for Expired/damaged material



Proper stacking of raw materials on pallets



Proper stacking of raw material away from wall

Fig.6.3.11.Storage of raw materials and food

#### **Colour Coding for material**

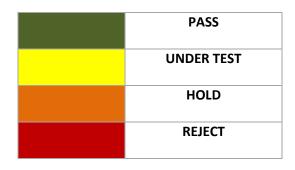


Fig.6.3.12.Colour coding for easy identification of quality status



Fig.6.3.13.Clearly defined walkway water stagnation near the surroundings



Fig.6.3.14.Avoid vegetation growth near the premises



Fig.6.3.15.Avoid water stagnation near the surroundings



Fig.6.3.16.Walls: clean, durable, impervious to moisture



Fig.6.3.17.Avoid Cracks on walls as it allow bacteria and moulds to accumulate



Fig.6.3.18.PVC strip curtains



Fig.6.3.19.Automatic closing springdoors



Fig.6.3.20.Air curtain



Fig.6.3.21.Special stone flooring to avoid slipping and easy to clean



Fig.6.3.22.Epoxy and smooth flooring, easy to clean and avoids dust accumulation and microbial contamination



Fig.6.3.23.Covered drains to prevent insects and rodents



Fig.6.3.24.Floor with proper drainage



Fig.6.3.25.Nets and mesh on windows to avoid pest entry



Fig.6.3.26.Covered lights in the production area





Fig.6.3.27.Food Transportation



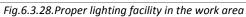




Fig.6.3.29. Vehicle inspection before loading

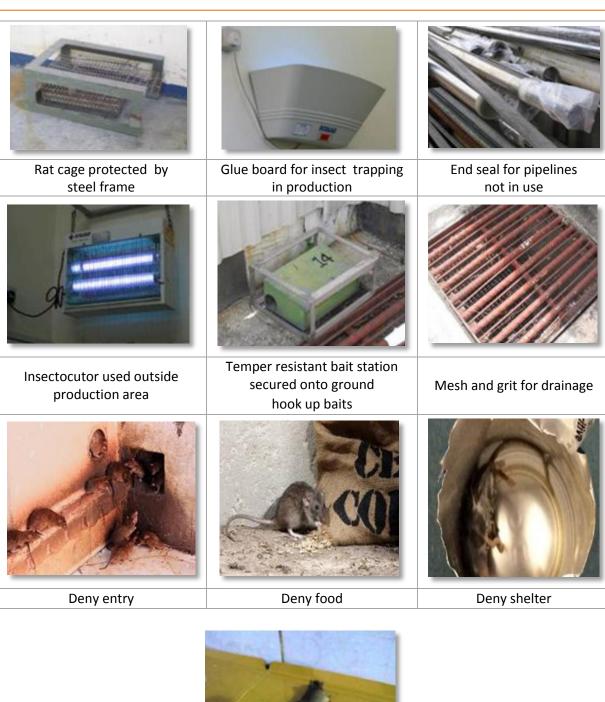


Fig.6.3.30.Multilayer Tarpaulin to protect from water and dust





Fig. 6.3.31. Display of Cleaning Status on Tankers and lock and key system provided for food defence





Destruction
Fig. 6.3.32. Some pest control methods



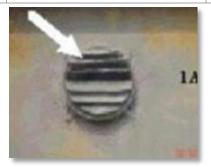
Broken glass at the window



Open exhaust



Gap in between shutter and floor



Space in blinds on exhaust
Fig. 6.3.33. Some potential sources of pest entrance





Fig.6.3.34.Color coding of water pipes to avoid contamination



Fig. 6.3.35. Waste categorisation with dedicated bins

#### **Precautions:**

• Ensure that critical control points are maintained as per HACCP principle.

#### **Observation:**

Sr no	Raw material	CCP limit to be maintained as per specifications	CCP limit maintained (Y/N)

#### **Conclusion:**

Sr	Are records relating to safety maintained in the Log Book (Y/N)?
no	
1	

		_	FSMS Plan			
Hazard	Control measure	Critical limit	Monitoring method	<b>Corrective</b> action	Responsibility	Record
Physical hazard (dirt, stone, particles)	Supplier guarantee specifications established by quality assurance department	As per company internal specifications	Supplier guarantee certificate is visually confirmed	Reject material if not accompanied by supplier	Reject material if not accompanied by supplier	Supplier Guarantee
Chemicals (toxins, pesticides from raw material)	Relative humidity- maintained store					
Relative humidity- maintained store	FIFO system should be established		Monitor temperature and humidity of storage			Store temperature log

Notes		
Notes		











# 7. Professional and Core Skills

Unit 7.1 - SWOT Analysis	30 mins
Unit 7.2 - Decision Making	1 hr 30 mins
Unit 7.3 - Plan and Organise	2 hrs
Unit 7.4 - Customer Centricity	1 hr
Unit 7.5 - Problem Solving	2 hrs
Unit 7.6 - Analytical Thinking	1 hr
Unit 7.7 - Critical Thinking	2 hrs



## **Key Learning Outcomes**



#### At the end of this unit, you will be able to:

- 1. Undertake a self-assessment test
- 2. Identify personal strengths and weaknesses
- 3. Choose between two or more courses of action to solve problems quickly and effectively
- 4. Plan and schedule activities or task assigned in an organised way
- 5. Manage time effectively to complete the tasks assigned
- 6. Identify customer requirements and their priority and respond accordingly
- 7. Identify potential problems to make sound and timely decisions
- 8. Apply analytical skills and its attributes to make decisions and solve problems
- 9. Develop critical thinking skills to prevent potential problems
- 10. Develop critical thinking skills to resolve issues

## **UNIT 7.1: SWOT Analysis**

## **Unit Objectives**

## **O**

At the end of this unit, you will be able to:

- 1. Undertake a self-assessment test
- 2. Identify personal strengths and weaknesses

## 7.1.1 SWOT analysis



Write your strengths, weaknesses, opportunities, and threats in the 4 sections here.

Strengths	Weaknesses
Opportunities	Threats

Fig.7.1.1. SWOT Analysis

- 1. Was this activity helpful in doing a self-assessment?
- 2. What were some of the most interesting things you discovered about yourself during the activity?

## **UNIT 7.2: Decision Making**

## **Unit Objectives ©**



#### At the end of this unit, you will be able to:

1. Choose between two or more courses of action to solve problems quickly and effectively

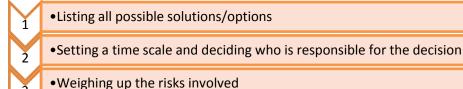
#### 7.2.1 What is decision making?

Decision making is an act of choosing between two or more courses of action. There may not always be a 'correct' decision among the available choices. There may have been a better choice that had not been considered, or the right information may not have been available at the time.

## 7.2.2 Techniques of decision making

Decision making is an act of choosing between two or more courses of action. There may not always be a 'correct' decision among the available choices. There may have been a better choice that had not been considered, or the right information may not have been available at the time.

Many different techniques of decision making have been developed. The method used depends on the nature of the decision to be made and how complex it is. The stages of the method are as follows:



- Deciding on values, or in other words what is important
- Deciding on values, or in other words what is important
- Making the decision

Fig.7.2.1 Steps for decision making

## 7.2.3 Develop Decision Making Skills



- Please answer each of the following questions as honestly as possible.
- Circle your answer for each question.
- Refer to the result table given below and evaluate the result of your answers.

		Mark where you stand (Circle your answer)				
Sr. No.	Decision making skills	Strongly Agree	Agree	Somewhat Agree	Somewhat Disagree	Strongly Disagree
1	Desire to actively participate in the process of solving/improving a situation	5	4	3	2	1

2	Too much analysis of situation results in delaying decision	5	4	3	2	1
3	Respect other people's suggestion and recommendations	5	4	3	2	1
4	Analyse and calculate the risk and problems which may occur after taking a decision	5	4	3	2	1
5	Follow workplace rules and guidelines in situations involving high level of risk at work	5	4	3	2	1
6	Use your job specification to take appropriate decision	5	4	3	2	1
7	Do not hesitate to consult your supervisors and subordinates before arriving to a decision point	5	4	3	2	1
8	Do not make workplace decision based on emotions	5	4	3	2	1

- Evaluate your answers after you complete the above table.
- Check the result for each question if your answer is:

Score	Evaluation	Result
1 - 3	You need to work hard to develop this quality	Work hard
4	You possess this quality but need to enhance it for better success	Keep improving
5	You possess this quality and this is your strength use it to make timely and effective decision	Use this strength

My Score	What should you do?

## **UNIT 7.3: Plan and Organise**

## **Unit Objectives** ©



#### At the end of this unit, you will be able to:

- 1. Plan and schedule activities or task assigned in an organised way
- 2. Manage time effectively to complete the tasks assigned

#### 7.3.1 Ways to plan and organise yourself at workplace

- Organising and planning is a process of completing a given task efficiently and successfully.
- Organising and planning includes:

Identification of activities

Establishing a plan

Measuring actual work progress at regular intervals

Comparing actual work done with the plan and identifying the gaps (if any)

Coordination of work among the team

Finding out the reasons (if any) for deviation from the schedule

Taking corrective measures to rectify the deviation

Fig.7.3.1 Ways to plan and organize yourself

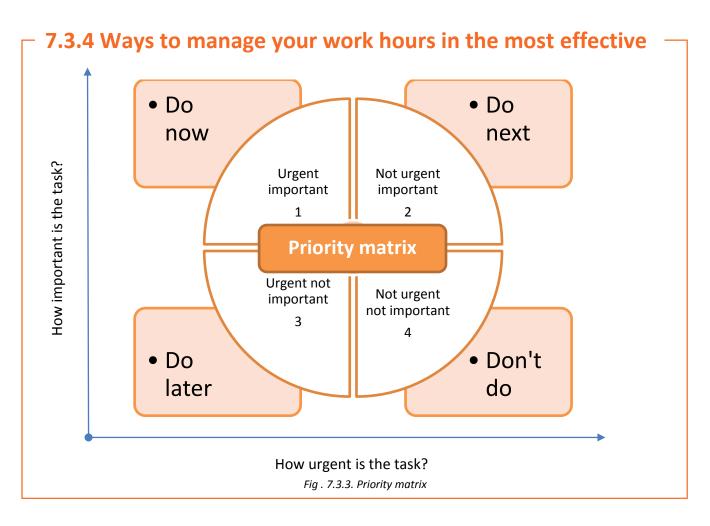
## 7.3.2 Benefits of organising and planning



1. Write the benefits of organizing.

2. Write the benefits of planning.

#### 7.3.3 Time management It is easy to manage our time effectively, especially if we follow a few simple steps. Track Progress Schedule Arrange your daily Art of doing task by order of multiple tasks at • Review the results Assign a timeline to the same time importance at regualr intervals each task •Combine correct • Have a To-Do list •Pin down reasons •Increases your jobs to multitask for deviation (if efficiency efficiently any) from schedule Priortize Multitask Fig: 7.3.2 Steps to manage time effectively



## - 7.3.5 To-Do list

Create a To-Do list to keep track of the job received identifying the priority

Sr no	Date	Job code/ number	Task/ activities	Target completion	Priority
1					
2					
3					
4					
5					
6					

## **UNIT 7.4: Customer Centricity**

## Unit Objectives ©

#### At the end of this unit, you will be able to:

1. Identify customer requirements and their priority and respond accordingly

#### 7.4.1 How to maximise customer service?

Customer service is an integral part of any business. A good customer service can lead to:

- increase in sales and profit
- business goodwill
- most importantly, loyal customers.



Fig.7.4.1. Ways to maximise customer service

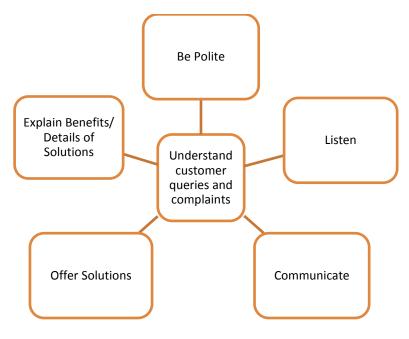


Fig. 7.4.2. Understand customer queries and complaints

## **Practical Guide** 7.4.2 Maximise customer satisfaction Understand customer needs and expectations Provide high quality service Provide assistance before, during and after customer requirements are met Fig.7.4.3. Customer satisfaction parameters Select the right customer against the service quality given (mark a tick against the correct answer): If you serve more than what is expected Meet customer expectations Not meeting customer **Unsatisfied Customer** expectations Satisfied Customer **Unsatisfied Customer Customer Delight** Satisfied Customer **Customer Delight** Unsatisfied Customer Satisfied Customer Customer Delight List the benefits of a good customer service: A satisfied customer will become a repeat customer

One satisfied customer will bring in 10 other customers

## **UNIT 7.5: Problem Solving**

## Unit Objectives 6



#### At the end of this unit, you will be able to:

1. Identify potential problems to make sound and timely decisions

#### 7.5.1 What is a problem?

A problem is a situation faced by an individual or a group that requires resolution. The apparent path for the solution may or may not be visible to people initially. Problem is what is different between 'what is' and 'what can' or 'should be'. It is usually an unwelcome and difficult situation that everybody faces in their lives.

Whether it is the personal life or a professional one, problems are a part of everybody's life because life is unpredictable. Surrendering to the problem and resigning to it is not always a good solution. A person needs tactics to solve it, learn from it and prevent it in the future.

#### 7.5.2 Steps in problem solving





Fig .7.5.1. Steps in problem solving

Write your problem statement here (for eg: The output or product is not as per the desired quality

and specifications) and use the template given to solve the problem.

Sr no	Steps to solve the problems	Notes for problem solving
110	Identify the problem	
1	Identify what is wrong	
	Speak about it to your peers	
	Analyse the problem	
	What is the issue?	
2	Why did it happen?	
	When did it get noticed?	
	Who is going to get affected by it	
	Set goals	
	What do I want?	
	What is the current state and what is the desired state?	
3	What are the steps that I should take to resolve the issue?	
	Am I following the steps and finishing on time?	
	What is getting in my way of reaching the desired	
	outcome?	
	Evaluate potential solutions	
4	What are the different options that will solve the	
•	problem?	
	What are the positives and negatives of each option?	
	Select the best solution and apply it	
5	Which one do you think is the best solution?	
	How will you apply the best solution?	
	Evaluate the applied solution	
	Was my solution the best one?	
6	Did I have a better way of solving the issue?	
-	Did I judge the problem correctly?	
	Could I stop the loss?	
	Can I apply this solution next time for a similar problem?	

## **UNIT 7.6: Analytical Thinking**

## Unit Objectives **©**

At the end of this unit, you will be able to:

1. Apply analytical skills and its attributes to make decisions and solve problems.

#### 7.6.1 What are analytical skills?

Analytical skills refer to the ability to collect information, analyse information, make decisions, and solve problems.

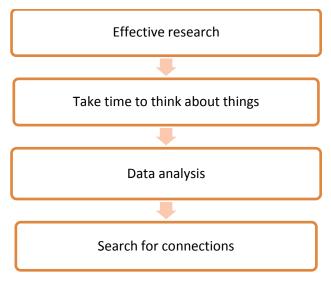


Fig. 7.6.1. Analytical skills

## 7.6.2 How can you develop analytical skills?



- Use this template for developing your analytical skills.
- If you already possess analytical skills, you may continue enhancing them, and if you don't then work on developing it.

Sr.No.	How can I develop my analytical skills	I need to
1	Do effective research	
	Read books or newspapers, watch documentary movies,	
	attend lectures etc.	
2	Take time to think about things	
	Think and reflect about things, instead of making quick	
	and rash decisions	
	Consider multiple sides of a problem before picking a	
	solution	
3	Do data analysis	
	After procuring information you should analyse it	
	Data analysis is simply the ability to find and detect	
	patterns in a volume of information	

4	Search for connections		
	Correlation about things in terms of cause and effect (for		
	eg: The output or product is not as per the desired		
	quality and specifications)		
	Think about the similarities between things (for example,		
	bread making and biscuit making, wheat flour and		
	maida, paneer and cheese, pulp and juice, etc.)		

# **UNIT 7.7: Critical Thinking Skills**

# **Unit Objectives ©**

### At the end of this unit, you will be able to:

- 1. Develop critical thinking skills to prevent potential problems
- 2. Develop critical thinking skills to resolve issues

### 7.7.1 Critical thinking

- Critical thinking includes the ability to think clearly and rationally. It also involves the ability to
  engage in reflective and independent thinking.
- In critical thinking, there is no conclusion; it is constant interaction with changing circumstances and new knowledge.

## 7.7.2 How to develop critical thinking skills?

- 2. Use critical thinking skills to solve the problem. Here are some tips to do it.

Ask, don't assume

•Try asking question like, what's the problem? What are the possible solutions? What are the pros and cons of each?

Do research

•Start reading or research on the problem

Accept that even you can be wrong

•Write your observations related to the problems. Mark the problem areas where you feel you have gone wrong

Take small steps

- •Break your problems into smaller parts. Mark the ones you can solve immediately and independently. Mark the ones where you need help.
- •Sequence from small to large and take it up one-by-one.

Fig. 7.7.1. Tips to solve problems

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# 8. IT Orientation

Unit 8.1 - Basics of Information Technology

20 hrs



# Key Learning Outcomes



### At the end of this unit, you will be able to:

- 1. Identify the different parts of a computer
- 2. Use the keyboard and mouse effectively
- 3. Use the applications Word processor and Spreadsheet effectively

## **UNIT 8.1: Basics of Information Technology**

# Unit Objectives



#### At the end of this unit, you will be able to:

- 1. Identify the different parts of a computer
- 2. Use the keyboard and mouse effectively
- 3. Use the applications Word processor and Spreadsheet effectively

### 8.1.1 Computer Basics

Computing is an important part of everyday life in the twenty-first century. From music and photos to banking and communicating, computers have changed the way we work and live. This course introduces you to the fundamentals of computing, explains the components of a computer, explores operating system basics, and shows you how to use a mouse and a keyboard. Also explains how computers can be used in different aspects of life.

#### **Benefits**

Computers are used in every field. They help organizations and individuals to conduct business transactions efficiently and quickly. Today, one of the basic skills necessary to succeed at a workplace is to know how to use the computer. To be able to get better jobs, you need to know how to use a computer.

### 8.1.2 Introduction to Computers

### What is a Computer?

Computer plays a very important role in our personal and professional lives. It has become an integral part of our lives.

Computers are electronic devices that perform the basic operations of input, processing storage, and output under the direction and control of a program. It has the ability to store, retrieve and process data. A computer is used to:

- Send e-mails
- Make Presentations
- Maintain Records
- Write Text

- Organize Files
- Surf the internet for relevant information
- And more



Fig.8.1.1. Process of computer

## **8.1.3** How does the Computer Work

The different parts of the computer need to talk to each other to do things for us. When you type letters on the keyboard, the keyboard sends a message through a wire to the System Unit which in turn sends a message to the monitor, they shows those letters on screen. So, only when all the parts are connected the computer can function properly.

Hardware is nothing but the internal and external physical components of a computer system.

#### The external components are the:

Monitor
 Keyboard
 Mouse
 System Unit
 Printer and Speakers

#### The internal components are the:

Motherboard
 Central Processing Unit (CPU)
 RAM
 Internal Buses, etc

These internal components present inside the System Unit make it possible for the computer to process commands received from the input devices and perform a particular task.

Software is a collection of computer programs and related data that provide instructions telling a computer what to do. In contrast to hardware, software is intangible, meaning it "cannot be touched".

Few examples of Computer Software

Application Software	Word Processors or Video games
Programming Software/ Languages	Define the syntax and semantics of computer programs
System Software	Operating Systems that allow the user to interface with the computer

#### **Important Characteristics of a Computer**

**Speed:** Computers provide the processing speed required by all sectors of service. The quick service we expect at the bank, at the grocery store, on the stock exchange, and on the Internet are dependent on the speed of computers.

Reliability: Humans, not computers, cause most errors.

**Storage:** Computers are capable of storing enormous amounts of data that must be located and retrieved very quickly.

Capacity: The capability to store and retrieve volumes of data is crucial for the Information Age.

**Productivity:** Computers provide the processing speed.

#### **Applications of Computer**

**Business:** To track inventories with bar codes and scanners, check the credit status of customers, and transfer funds electronically.

**Homes:** The tiny computers embedded in the electronic circuitry of most appliances control the indoor temperature, operate home security systems, tell the time, and turn video cassette recorders on and off.

**Automobiles:** They regulate the flow of fuel, thereby increasing petrol mileage.

**Entertainment:** They are used to create digitised sound on stereo systems or computer – animated features from a digitally encoded laser disc.

**Education:** Computers are used to track grades and prepare notes; with computer – controlled projection units, they can add graphics, sound, and animation to enrich lectures.

**Scientific Research:** Computers are used to solve mathematical problems, display complicated data, or model systems that are too costly or impractical to build, such as testing the airflow around the next generation of space shuttles.

**Defence/Military:** Computers are used in sophisticated communications to encode and unscramble messages, and to keep track of personnel and supplies.

### The Different Components; Peripherals and it's Uses of a Computer

Input Devices: They are devices that convey information to the computer

Eg.: Keyboard; Scanner; Mouse; Mic or Microphone

Output Devices: Wherein the information is processed and displayed

Eg.:Printer; Monitor; Speaker etc.



Fig. 8.1.2. Components of a Computer

### 8.1.4 Mouse

Mouse is used to point and select. Always place the mouse on a mouse pad.

#### The different types of mouse available are:



Mouse is used to point and	Click	Use	How to Use
select.	(Left) Click	Select	Press and release the button without moving the mouse.
	Click and Drag	Move	Press and do not release the left mouse button, and then move the mouse with the button still held down, and finally release the button.
	(Left) Double-click	Open	Press and release the left mouse button twice in rapid succession without moving the mouse.
Fig.8.1.7. Mouse	Right-click	Display usable dropdown menu	Press and release the right mouse button, without moving the mouse.

# 8.1.5 Keyboard

The Keyboard is made up of Number and Letter keys. Keyboard is used for typing and the monitor shows what is typed. But first the keyboard tells the System Unit what to do and the System Unit gives this message to the monitor.

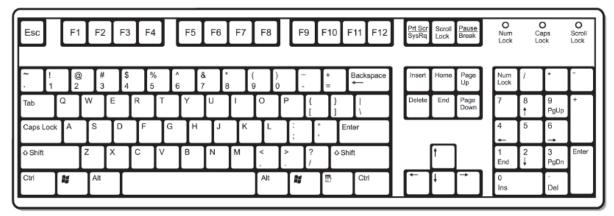
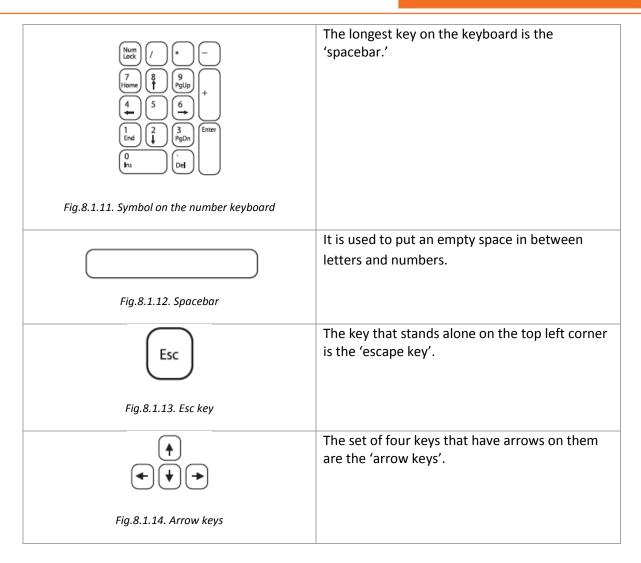
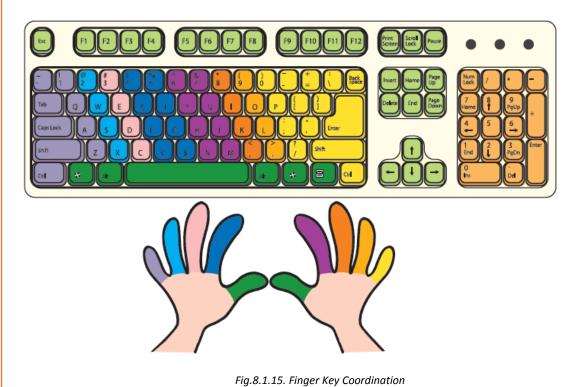


Fig.8.1.8. Keyboard

Different Set of Keys	Description
Q W E R T Y U I O P A S D F G H J K L Z X C V B N M	The keyboard has 26 letter keys from A to Z called the alphabet keys.
Fig.8.1.9. Alphabet Keys	
[1] (@) (#) (\$ (\$ (\$ (\$ (\$ (\$ (\$ (\$ (\$ (\$ (\$ (\$ (\$	The number keys (0 to 9) are called 'numeric keys'.
Fig.8.1.10. Numeric Keys	



### **Finger Key Coordination**



# **8.1.6 Computer Peripherals**



It is a device that prints text or illustrations on paper. There are different types of printers like dot-matrix, ink-Jet, laser etc.

All the parts are connected to system unit with cables or wires. The system unit in turn is connected to the main power supply.

Fig.8.1.16. Printer



Speakers are devices used to listen to music, voices and other sounds.

Fig.8.1.17. Speakers



The microphone converts sound inputs by the user into a format understood by the computer. It is used for sound recording.

Fig.8.1.18. Microphone



These are small cameras (usually, though not always, video cameras), whose images can be accessed using the World Wide Web, instant messaging like hotmail, Google talk, or a PC video conferencing application.

Fig.8.1.19. Web camera



The scanner converts print data into electronic data. Images and text available in books, newspapers and magazines can be scanned and used as computer data. The scanner is similar to a photocopier machine, except here the copy comes in electronic format.



Stationary (fixed) storage devices are fixed on the hard disk drive inside the system unit. They can store large amounts of data (eg. 40 to 300 GB data), and can be used only in a particular machine.

Fig.8.1.21. Hard Disk



Compact Disk- Read Only Memory is a mobile storage device. It can store around 800 MB of data. Data copied to a CD-ROM cannot be edited directly.

Fig.8.1.22. CD-ROM



They are mobile storage devices. They can store from 540 MB to 16 GB of data and the data can be edited directly.

Fig.8.1.23. Flash Drives

## 8.1.7 Using a Computer

#### **How to Start your Computer**

- First, plug in the computer and switch it on.
- Turn on the UPS.
- Turn on the system unit by pressing the power button.
- This may cause a small light to turn on and then the monitor to turn on. Let the computer start. The computer will check all of its components and if everything is running smoothly, it will display the welcome screen, and then to the user screen.
- Type in the password if you have set one.
- Once the booting process is over the following window is displayed.

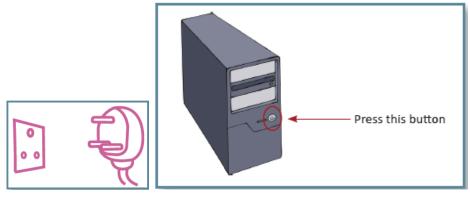


Fig.8.1.24. Plug in the computer to switch it on



Fig.8.1.25. Displayed Window

### **How to Shut down your Computer**

- Never just switch off your computer you may lose unsaved information and damage your computer's hard disk drive or may lose the saved information too!
- To shut down your computer properly, close all open applications.
- Click on the Start button.
- Select the 'Turn off' option by clicking on it.
- Click on the 'Yes' button to confirm selection.



Fig.8.1.27. Turn off option



Fig.8.1.26. Start bar

# 8.1.8 Word Processor (MS Word 2010)

#### Introduction to MS Word

Microsoft Word 2010 is a word-processing program, designed to help you create professional-quality documents. With the finest document-formatting tools, Word helps you organize and write your documents more efficiently. Word also includes powerful editing and revising tools so that you can collaborate with others easily.

### **Getting Started**

Now that you have an understanding of where things are located, let's look at the steps needed to create a document.

#### **Opening Outlook**

You may have a shortcut to Word on your desktop, if so double click the icon and Word will open. If not follow the steps below:

- 1. Click on the Start button
- 2. Highlight Programs
- 3. Highlight Microsoft Office
- 4. Click on Microsoft Word 2010

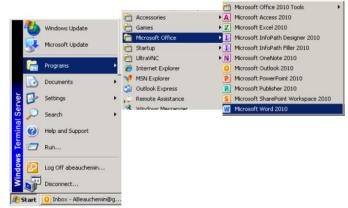


Fig.8.1.28. Start → Programs → Microsoft Office → Microsoft Word 2010

#### **Create a New Document**

- 1. Click the File tab and then click New.
- 2. Under Available Templates, click Blank Document.
- 3. Click Create.

### 8.1.9 Spreadsheet (MS Excel 2010)

#### **Introduction to MS Excel**

This is to introduce you to using Microsoft Excel if you're unfamiliar with any major aspect of it. The topics will lead you through the fundamentals of creating and working with Excel spreadsheets. Today's Excel spreadsheet isn't just for financial professionals. Microsoft Excel offers intuitive tools that make it easy to access, connect, and analyze critical data—regardless of your profession. The first step in learning to use your new software is to start (or in computer parlance: launch) the Excel Program.

#### **Launch Excel:**

- 1. SELECT (Click) the Windows **Start** button; this will bring up a set of choices in a menu.
- 2. Select **Programs**. Another menu will appear to the right.
- 3. Locate and Select Microsoft Office and another menu will appear on the right.
- 4. Locate and Select Microsoft Office Excel 2010. You have now launched Excel.

When Excel starts, it creates a new blank workbook, called **Book 1**. The **Workbook** is similar to a notebook. Inside you have sheets, each of which is called a **worksheet**. Each worksheet has a name that appears on a **sheet tab** at the bottom of the workbook.

Notes	














Address: 601, 6th Floor, Mercantile House,

Kasturba Gandhi Marg,

Connaught Place, New Delhi 110001.

Email: admin@ficsi.in

Phone: 9711260230, 9711260240

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